





### STANDARD BULLETIN

SETTING THE STANDARD FOR SERVICE AND SECURITY

#### November 2010



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## FINANCIAL REVIEW AND CLUB UPDATE

The board met on 8 October and reviewed the club's financial performance. The club has had a good first half of this policy year. Free reserves are forecast to be up by \$34m to \$277m, another record high level. This result has been achieved through both an underwriting surplus and good investment performance.

Tonnage is also up since the start of the policy year. It now stands at around 116m gross tons, also a record level. Quality is not being compromised, however, with most of the tonnage coming from existing members, with a small number of new members joining also.

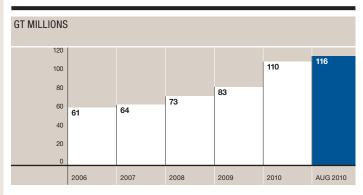
The board was able to determine that members should be advised that no supplementary calls are expected for any of the open policy years for either the P&I or Defence class. P&I class release calls are being held at low levels, 5% for the oldest open year, 10% for last year and 15% for the current year to reflect the higher degree of uncertainty in a year that is only partway through.

The club is in good financial shape. We are enjoying a stable general claims pattern within the routine claims, but the larger claims continue to be more expensive. The board therefore decided that it would be prudent to seek a 3.5% general increase at renewal to ensure a continuation of the stability that the club has been able to deliver.

The board welcomed two new board members, Art Bensler from Teekay Shipping Limited and Matt Cox from Matson Navigation Company, Inc.

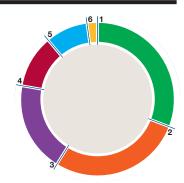
# THE CLUB AT A GLANCE

#### \_\_ TONNAGE



#### \_ SHIP TYPES

| OW  | /NED TONNAGE              |     |
|-----|---------------------------|-----|
| 1   | Tanker                    | 31% |
| 2   | Container & general cargo | 28% |
| 3   | Dry bulk                  | 19% |
| 4   | Offshore                  | 11% |
| 5   | Passenger & ferry         | 9%  |
| 6   | Other                     | 2%  |
| : — |                           |     |

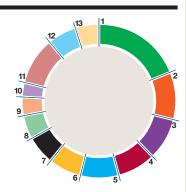


#### FREE RESERVES

| US\$ MILLIONS |      |      |      |      |      |                       |
|---------------|------|------|------|------|------|-----------------------|
| 300           |      |      |      |      |      |                       |
| 250           |      |      |      |      |      | 277                   |
| 200           |      | 217  | 226  |      | 243  |                       |
| 150           | 192  |      |      | 176  |      |                       |
| 100           |      |      |      |      |      |                       |
| 50            |      |      |      |      |      |                       |
| 0             |      |      |      |      |      |                       |
|               | 2006 | 2007 | 2008 | 2009 | 2010 | AUG 2010<br>UNAUDITED |

#### MEMBERS

| 1   | USA               | 14% |
|-----|-------------------|-----|
| 2   | Greece            | 10% |
| 2 3 | Italy             | 10% |
| 4   | Canada            | 8%  |
| 5   | Germany           | 8%  |
| 6   | United Kingdom    | 7%  |
| 7   | Japan             | 6%  |
| 8   | Singapore         | 6%  |
| 9   | Switzerland       | 4%  |
| 10  | Republic of Korea | 3%  |
| 11  | Rest of Europe    | 11% |
| 12  | Rest of Asia      | 5%  |
| 13  | Rest of World     | 8%  |



#### \_ PREMIUM

|   | US\$ MILLIONS |      |      |      |      |      |                       |
|---|---------------|------|------|------|------|------|-----------------------|
| Ī | 300           |      |      |      |      |      |                       |
|   | 250           |      |      |      |      | 250  | 270                   |
|   | 200           |      |      |      | 205  |      |                       |
|   | 150           | 170  | 152  | 169  |      |      |                       |
|   | 100           |      | 132  |      |      |      |                       |
|   | 50            |      |      |      |      |      |                       |
|   | 0             |      |      |      |      |      |                       |
|   | 20 FEB        | 2006 | 2007 | 2008 | 2009 | 2010 | AUG 2010<br>UNAUDITED |

#### ASSET ALLOCATION

| 1 | Bonds              | 56% |
|---|--------------------|-----|
| 2 | Equities           | 24% |
| 3 | Gold               | 3%  |
| 4 | Alternative assets | 5%  |
| 5 | Cash               | 12% |

