

9th Maritime Salvage & Casualty Response

12th & 13th September 2018 - London, UK

Practicalities and Operational Challenges of the Salvage Industry

CONFERENCE TOPICS INCLUDE:

- Market Overview: Where does the Salvage Industry Currently Stand
- The US Salvage and Marine Firefighting Regulatory Framework: A Ten Year Perspective
- Nairobi Convention Updates and Developments
- Case Studies: Wreck Removal & Technological Advances
- The Role of the LOF: Can it be Maintained?
- Places of Refuge: The involvement of the European Maritime Safety Agency
- Tugowners Perspective on Salvage & Wreck Removal
- The Parameters Surrounding Casualties and Salvage with Autonomous/Unmanned ships
- Successfully Responding to the Challenges of a Burning Ship
- Cooperating with Local Communities, Coastguards and Authorities to Salvage Effectively
- Examining Risk in the Salvage Industry
- Environmental Hazards and Limiting the Damage
- Strategies and Implementations Across all Sectors to Improve the Salvage Industry

CONFIRMED SPEAKERS:



Jim Elliott
Vice President, T&T Salvage
President, ASA



Nick Sloane
Director
Resolve Marine Group



George Tsavlis
Principal
Tsavlis Salvage Group



Andy Liddell
Chief Salvage Officer
UK Ministry of Defence



Jan de Boer
Senior Legal Officer
IMO



Kyriakos Mitsotakis
Commercial Director
Five Oceans Salvage



Sam Kendall-Marsden
Legal Director
The Standard Club

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Sponsorship & Exhibition Opportunities:

Sam Cormack

samc@acieu.net / +44 (0) 203 141 0626

Confirmed Topics for Discussion:

- Market Overview: Where does the Salvage Industry Currently Stand?
- Nairobi Convention Updates and Developments
- Wreck Removal Case Studies
- The Role of the LOF: Can it be Maintained?
- Ensuring Crew Competence in Dangerous Situations
- Autonomous Vessels - Can They Exist in the Salvage and Towage Worlds?
- Successfully Responding to the Challenges of a Burning Ship
- P&I Clubs Perspective: Examining Risk in the Salvage Industry
- Environmental Hazards and Limiting the Damage
- Cooperating with local communities, coastguards and authorities to salvage effectively
- Strategies and Implementations Across all Sectors to Improve the Salvage Industry



Panel Discussion at our 2017 edition

Speaking Opportunities:

If you would like to be considered as a speaker at the event, for a 30-45 minute presentation, please submit an abstract to **Dan Chapman** by any of the following methods:

Tel: +44 20 3141 0616

Email: dchapman@acieu.net

Who Should Attend:

Senior representatives from Salvage Companies, P&I Clubs, Law Firms, Consultancy Firms, technology providers as well industry associations and maritime authorities should be attending this event.

ACI's 9th Maritime Salvage & Casualty Response Conference will once again bring together senior executives and experts from Salvage Companies, technology providers, P&I Clubs, Law Firms and Global Regulators to discuss the latest challenges and developments making an impact on the industry.

The 2017 event also took place in London and brought together industry professionals from organisations including Tsaviris Salvage Group, Resolve Marine, Five Ocean Salvage, The Standard Club and IMO to name just a few.

This years edition will look further into the relationship of all stakeholders in the industry and attempt to create healthy discussions between all to achieve productive results for the industry. There will also be insightful and technical presentations on salvage operations from the top industry experts.

Opportunities to Meet your Target Audience:



For information on available sponsorship and commercial opportunities, please contact **Sam Cormack**

Tel: +44 (0)20 3141 0626 or

Email: samc@acieu.net

Registration is Simple:

If you would like to register for this event or wish to find out more information, you can contact **Jayme Burns** by using any of the following methods:

 +44 20 3141 0640

 jayme@acieu.net

 <http://www.acius.net>

 Postal Address:
ACI Europe, 10 Gough Square, London, EC4A 3DE

DAY 1

Wednesday 12th September 2018

08:00 **REGISTRATION & COFFEE**

09:00 **CHAIRMAN'S OPENING REMARKS**



John Noble
Director
Constellation Marine Services

SESSION ONE

09:15 **Market Overview: Where does the Salvage Industry Currently Stand**

Everything Changes

- Privately controlled professional salvage companies versus government subsidized entities
- Permanent salvage stations of the past versus current state of affairs
- Insurance Industry – Are they resting on their laurels?
- Emergency Response – Have future dangers increased?
- Considering Challenges such as variation of weather patterns, cyber attacks and the consequences of new unpredictable and contradictory regulation



George Tsavlis
Principal
Tsavlis Salvage Group

- Is the present level of salvage and wreck removal cases enough to support the industry?
- Examining what needs to change in order to improve the current state of the market
- Analysing what the future holds for the salvage industry

10:15 **PANEL Q&A**

10:30 **CONFERENCE PRESENTATION**

The US Salvage and Marine Firefighting Regulatory Framework: A Ten Year Perspective on the Impacts and Effectiveness of these Game Changing Rules

- In 2008, the US published a comprehensive legal and regulatory framework to manage salvage and marine firefighting (SMFF) companies and operations
- These new rules established desired response timelines for 19 salvage services, such as emergency towing, lightering, diving and other marine services

- These demanding standards created a highly competitive market in the US for salvage companies desiring to qualify for Coast Guard recognition and to be named on Vessel Response Plans
- How these standards have effectively reduced the number of recognized salvage companies in the US from hundreds to, today, just four nationally recognized SMFF service providers and a handful of regionally recognized companies.



Jim Elliott
President/Vice President
**American Salvage Association/
T&T Salvage**

11:00 **MORNING REFRESHMENTS**

11:30 **CONFERENCE PRESENTATION**

Nairobi Convention Updates and Developments

- Outlining the latest advances in the Convention
- Prompt and Effective removal of hazardous wrecks in the EEZ and optional application in the territorial sea
- Origins and how will the Nairobi WRC work?
- Focus also on Places of Refuge



Jan de Boer
Senior Legal Officer
IMO

SESSION TWO

12:00 **Case Studies: Wreck Removal and Technological Advances**

12:30 **Accidents in European ports Involving Chemical Substances: Characteristics and Trends**

- More than 650 accidents involving chemical substances occurred in ports since the beginning of the 20th century have been gathered.
- Their main characteristics (e.g. cause, location, typology) have been analysed.
- These results have been compared with previous studies on port accidents and with recent accidents (from 1990 until now).
- Conclusions and trends have been drawn in order to improve safety aspects in ports.



Rosa Mari Darbra
Associate Professor
**Polytechnic University of
Catalonia**

13:00

With You When It Matters

- Introduction to DSM Dyneema
- The use of lines with Dyneema® in salvage (case studies, at least 2)



Jac Spijkers
Application Manager
DSM Dyneema

13:30

PANEL Q&A

13:50

LUNCH

14:50

PANEL DISCUSSION

The Role of the LOF: Can it be Maintained?

- The current situation: Analysing whether the LOF is working sufficiently
- Understanding how use of the LOF matches up with alternative contracts
- Looking ahead: Examining what the future holds for the LOF



George Tsavlis
Principal
Tsavlis Salvage Group

15:35

AFTERNOON REFRESHMENTS

16:05

CONFERENCE PRESENTATION

Places of Refuge: The involvement of the European Maritime Safety Agency

- EU Operational Guidelines on Places of Refuge
- Table Top Exercises on Places of Refuge and used scenarios
- Expanding and sharing experiences



Malgorzata Nesterowicz
Senior Legal Officer
EMSA

16:35

CONFERENCE PRESENTATION

Tugowners Perspective on Salvage & Wreck Removal



Anna Maria Darmanin
Secretary General
European Tugowners Association

17:05

CONFERENCE PRESENTATION

The Parameters Surrounding Casualties and Salvage with Autonomous/Unmanned ships

- Understanding how this may change the industry
- Latest advancements in the development of autonomous vessels
- Establishing what benefits this would bring to salvage and towage companies
- Tackling the difficulties of operating an unmanned ship in hazardous environments



John Noble
Director
Constellation Marine Services

17:35

CLOSE OF DAY ONE

DAY 2

Thursday 13th September 2018

08:30

REGISTRATION & COFFEE

09:00

CHAIRMAN'S OPENING REMARKS



John Noble
Director
Constellation Marine Services

09:05

CONFERENCE PRESENTATION

Successfully Responding to the Challenges of a Burning Ship

- Exploring the difficulties of large blazes
- Case Study of the Sanchi and learning from past mistakes
- Innovative approaches to improving response to fires



Nick Sloane
Director
RESOLVE Marine Group

09:50

CONFERENCE SESSION THREE

Cooperating with Local Communities, Coastguards and Authorities to Salvage Effectively:

Good stakeholder engagement during salvage incidents and wreck removal

- Brief overview of the UK system of maritime emergency response
- Operation between central Government, Devolved Administrations and Local Authorities.
- Transocean Winner Case Study



Stephan Hennig
Acting SOSREP
Maritime Coastguard Agency

10:20

The "Benita" Salvage Case Study



Kyriakos Mitsotakis
Commerical Director
Five Oceans Salvage

10:50

PANEL Q&A

11:05

MORNING REFRESHMENTS

SESSION FOUR

Examining Risk in the Salvage Industry

11:35

Risk Mitigation in Salvage and Wreck Removal Operations

- The types of risk in salvage and wreck removal
- Parties involved in the tender process, and their relationships
- Qualitative and quantitative approaches to assessing a bid
- Identifying and quantifying risks with potential for transfer
- Case study, including how the system is being developed and improved



Ed Wollaston
Shipping Technical Director
London Offshore Consultants

12:05

Managing Salvage and wreck removal operations – Gard's Perspective

- Project management systematics
- Relation with the salvor/contractor



Per Martin Langaas
Senior Claims Adviser
Gard

12:35

- Understanding risk analysis when preparing and assessing bids
- Passing the risk to the salvor in a lump-sum contract: Can it be worthwhile for all stakeholders?



Sam Kendall-Marsden
Legal Director
The Standard Club

13:05

PANEL Q&A

13:25

LUNCH

14:25

SESSION FIVE

Environmental Hazards and Limiting the Damage

Protecting the Environment during Salvage and Wreck Removal

- Before, During and After: Assessing environmental damage
- Consultation and Planning: Building
- Wreck Removal in Protected Areas: Unexpected opportunities
- Regulations and Regulators: Two different beasts
- Costing the Earth: The calculation of compensation



Eamon Moloney
Deputy Director (Claims)
North P&I

14:55

WWII wrecks and the pollution risk



Andy Liddell
Chief Salvage Officer
Ministry of Defence

15:25

PANEL Q&A

15:40

PANEL DISCUSSION

Strategies and Implementations Across all Sectors to Improve the Salvage Industry

- Importance of cooperation to achieve positive results for all stakeholders
- Considering the biggest challenges facing each agent
- Assessing how can all parties within the industry communicate



Sam Kendall-Marsden
Legal Director
The Standard Club



Lars Petter Mortensholm
Project Manager
Norwegian Coastal Administration

Paul Hankins
VP of Operations
Donjon Marine

16:25

CHAIRMAN'S CLOSING REMARKS



John Noble
Director
Constellation Marine Services

16:35

END OF CONFERENCE & AFTERNOON REFRESHMENTS

Registration Is Simple

If you would like to register for this event or wish to find out more information, you can contact Dimitri Pavlyk using any of the following methods:

 +44 (0)20 31410640

 jayme@acieu.net

 <http://www.acius.net>

 **Postal Address:**
ACI Europe, 10 Gough Square, London, EC4A 3DE

Registration Is Simple

Conference (Includes Access to Documentation Pack)
12th & 13th September 2018

£1,595.00

Documentation Pack Only

£470.00

Please Note.

Members and customers of all supporting organizations are entitled to a discount off their conference package.

For more information please call Jayme on +44 (0) 20 3141 0640.

Documentation Packet Available

We are selling the 9th Maritime Salvage & Casualty Response papers at just £445 (+£25 P&P). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

About ACI

ACI, a UK owned company, has been running successful conferences in the USA since 1999. Headquartered in Chicago, ACI opened its European head office in London at the end of 2005 and has expanded rapidly, launching a series of events in key industries including maritime, energy, chemicals, cosmetics & pharma and opening offices in Poznan (Poland) & Pune (India).

Terms & Conditions

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Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call +44 (0)20 3141 0640 for more information.

Cancellations

Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

Accommodation

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate in due course.